100

-100

-200 -300

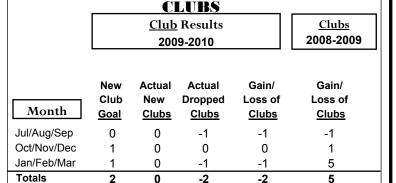
Jul/Aug/Sep

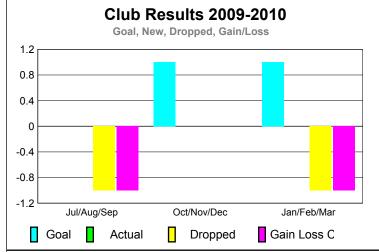
Current Year

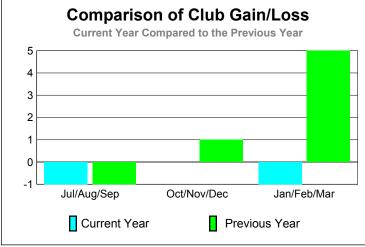
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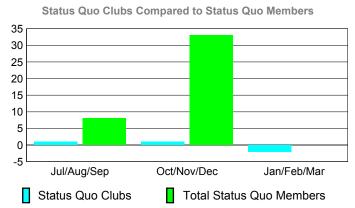
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5



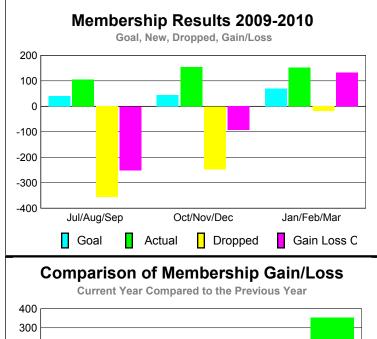




### YTD Status Quo Clubs 2009-2010



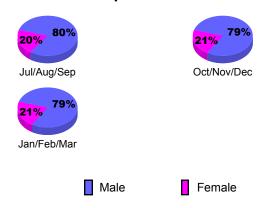




## **Gender Comparison 2009-2010**

Oct/Nov/Dec

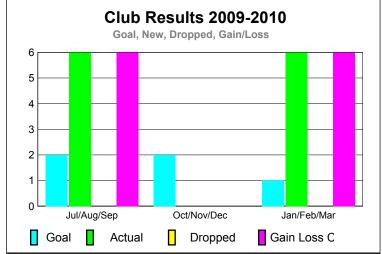
Jan/Feb/Mar

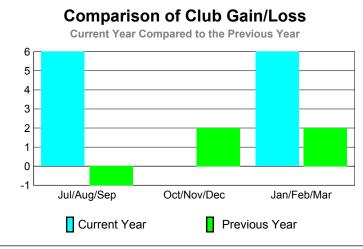




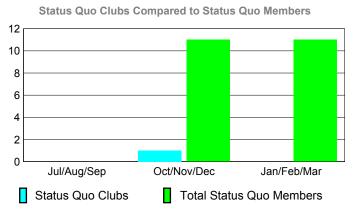
### **GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA** GMT CA: 5

| <u> </u>    |                            |                               |                                   |                                  |    |  |  |  |  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----|--|--|--|--|
|             |                            | <u>Club</u><br><b>20</b> 0    |                                   | <u>Clubs</u><br>2008-2009        |    |  |  |  |  |
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |    |  |  |  |  |
| Jul/Aug/Sep | 2                          | 6                             | 0                                 | 6                                | -1 |  |  |  |  |
| Oct/Nov/Dec | 2                          | 0                             | 0                                 | 0                                | 2  |  |  |  |  |
| Jan/Feb/Mar | 1                          | 6                             | 0                                 | 6                                | 2  |  |  |  |  |
| Totals      | 5                          | 12                            | 0                                 | 12                               | 3  |  |  |  |  |

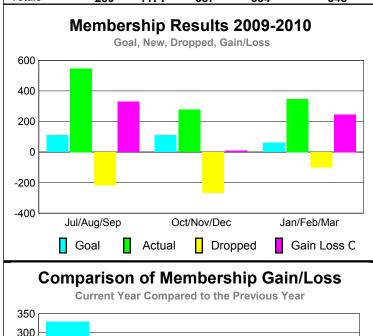


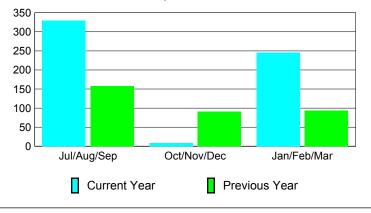


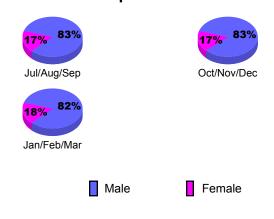
### YTD Status Quo Clubs 2009-2010



| <u> MEMBERSHIP</u> |                            |                              |                                 |     |     |  |  |
|--------------------|----------------------------|------------------------------|---------------------------------|-----|-----|--|--|
|                    |                            | Member<br>200                | <u>Membership</u><br>2008-2009  |     |     |  |  |
| Month              | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |     |     |  |  |
| Jul/Aug/Sep        | 110                        | 547                          | -218                            | 329 | 158 |  |  |
| Oct/Nov/Dec        | 110                        | 277                          | -268                            | 9   | 91  |  |  |
| Jan/Feb/Mar        | 60                         | 347                          | -101                            | 246 | 94  |  |  |
| Totals             | 280                        | 1171                         | -587                            | 584 | 343 |  |  |







-100

-200

-300

-400

Jul/Aug/Sep

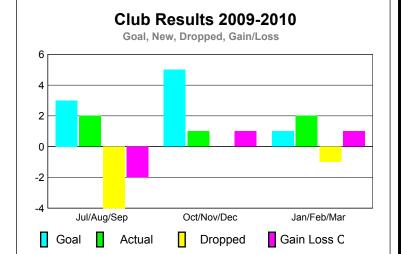
Current Year

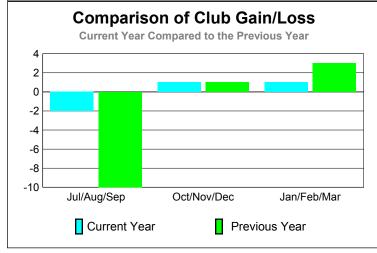


### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

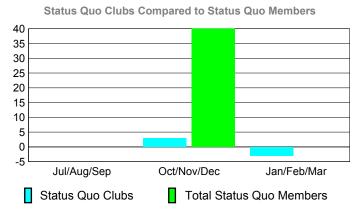
|             |                            | <u>Club</u><br><b>200</b>     |                                   | <u>Clubs</u><br>2008-2009        |     |  |  |  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|-----|--|--|--|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |     |  |  |  |
| Jul/Aug/Sep | 3                          | 2                             | -4                                | -2                               | -10 |  |  |  |
| Oct/Nov/Dec | 5                          | 1                             | 0                                 | 1                                | 1   |  |  |  |
| Jan/Feb/Mar | 1                          | 2                             | -1                                | 1                                | 3   |  |  |  |
| Totals      | 9                          | 5                             | -5                                | 0                                | -6  |  |  |  |

CLURS

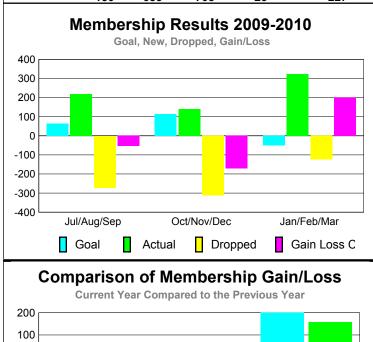




### YTD Status Quo Clubs 2009-2010



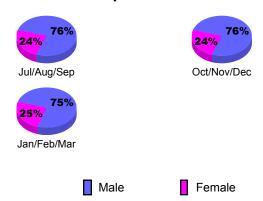
### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 65 -272 -53 -315 219 Oct/Nov/Dec 115 141 -313 -172 -70 Jan/Feb/Mar -50 -123 200 323 158 Totals 130 -708 -25 -227 683



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar

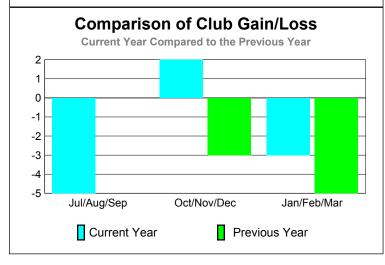




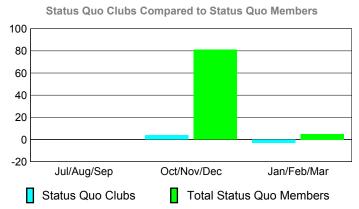
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

| CLUBS       |                            |                               |                                   |                                  |    |  |  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----|--|--|
|             |                            | <u>Club</u><br><b>200</b>     |                                   | <u>Clubs</u><br>2008-2009        |    |  |  |
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |    |  |  |
| Jul/Aug/Sep | 2                          | 4                             | -9                                | -5                               | 0  |  |  |
| Oct/Nov/Dec | 3                          | 2                             | 0                                 | 2                                | -3 |  |  |
| Jan/Feb/Mar | 3                          | 1                             | -4                                | -3                               | -5 |  |  |
| Totals      | 8                          | 7                             | -13                               | -6                               | -8 |  |  |

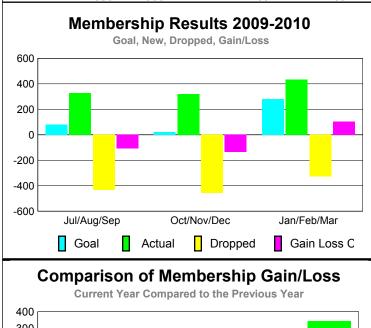
## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 4 2 0 -2 -4 -6 -8 -10 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

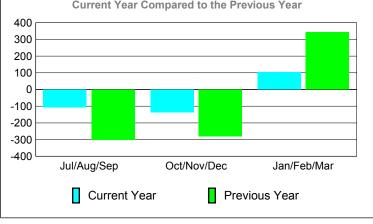


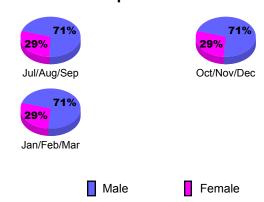
### YTD Status Quo Clubs 2009-2010











-20

-40

-60

Jul/Aug/Sep

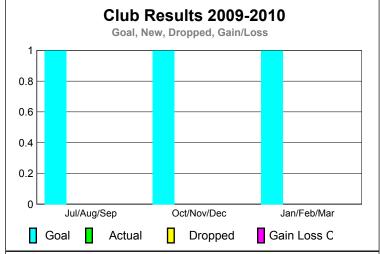
Current Year

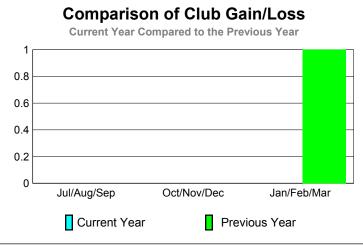


GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

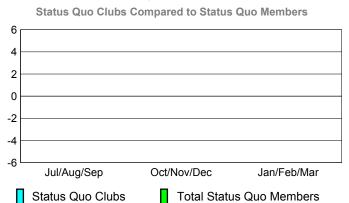
Clubs

|             |                            | 200                           | 2008-2009                         |                                  |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 1                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 0                             | 0                                 | 0                                | 0                                |
| Jan/Feb/Mar | 1                          | 0                             | 0                                 | 0                                | 1                                |
| Totals      | 3                          | 0                             | 0                                 | 0                                | 1                                |

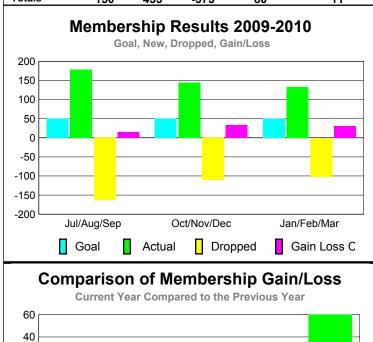




### YTD Status Quo Clubs 2009-2010



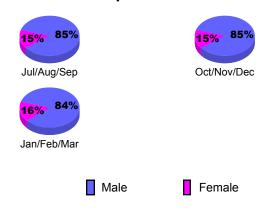
| <u> </u>    |                     |                    |                        |                        |                        |  |  |
|-------------|---------------------|--------------------|------------------------|------------------------|------------------------|--|--|
|             |                     | Member             | Membership             |                        |                        |  |  |
|             |                     | 200                | 2008-2009              |                        |                        |  |  |
|             | Gain/               |                    |                        |                        |                        |  |  |
| Month       | Memb<br><u>Goal</u> | New<br><u>Memb</u> | Dropped<br><u>Memb</u> | Loss of<br><u>Memb</u> | Loss of<br><u>Memb</u> |  |  |
| Jul/Aug/Sep | 50                  | 178                | -163                   | 15                     | -8                     |  |  |
| Oct/Nov/Dec | 50                  | 144                | -110                   | 34                     | -41                    |  |  |
| Jan/Feb/Mar | 50                  | 133                | -102                   | 31                     | 60                     |  |  |
| Totals      | 150                 | 455                | -375                   | 80                     | 11                     |  |  |



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



150

100

50

0

Jul/Aug/Sep

Current Year

-50

-100

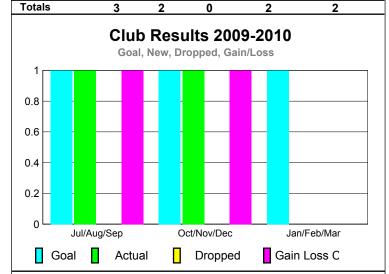


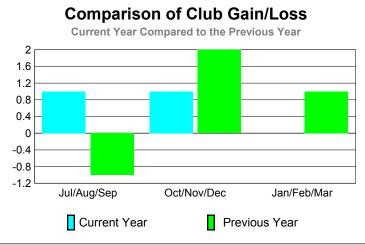
Totals

### **GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA** GMT CA: 5

|             |                     |                        | Results<br>9-2010          |                           | <u>Clubs</u><br>2008-2009 |
|-------------|---------------------|------------------------|----------------------------|---------------------------|---------------------------|
| Month       | New<br>Club<br>Goal | Actual<br>New<br>Clubs | Actual<br>Dropped<br>Clubs | Gain/<br>Loss of<br>Clubs | Gain/<br>Loss of<br>Clubs |
| Jul/Aug/Sep | 1                   | 1                      | 0                          | 1                         | <u></u>                   |
| Oct/Nov/Dec | 1                   | 1                      | 1                          | 2                         |                           |
| Jan/Feb/Mar | 1                   | 0                      | 0                          | 0                         | 1                         |

**CLUBS** 

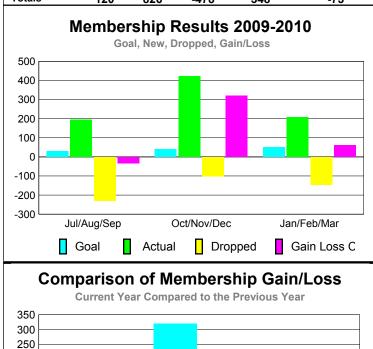




### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members 6 4 2 0 -2 -4 -6 Jan/Feb/Mar Jul/Aug/Sep Oct/Nov/Dec Status Quo Clubs Total Status Quo Members

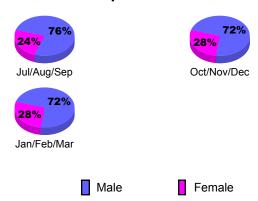
| <u>MEMBERSHIP</u> |             |               |                  |                   |             |  |  |  |
|-------------------|-------------|---------------|------------------|-------------------|-------------|--|--|--|
|                   |             | Member        | ts               | <u>Membership</u> |             |  |  |  |
|                   |             | 200           |                  | 2008-2009         |             |  |  |  |
|                   | Net<br>Memb | Actual<br>New | Gain/<br>Loss of |                   |             |  |  |  |
| Month             | Goal        | Memb          | Memb             | Memb              | <u>Memb</u> |  |  |  |
| Jul/Aug/Sep       | 30          | 196           | -230             | -34               | -73         |  |  |  |
| Oct/Nov/Dec       | 40          | 422           | -102             | 320               | 57          |  |  |  |
| Jan/Feb/Mar       | 50          | 208           | -146             | 62                | -57         |  |  |  |
| Totals            | 120         | 826           | -478             | 348               | -73         |  |  |  |



## Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar





Totals

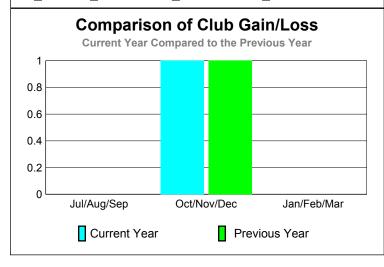
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

### **Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 0 1 0 1 Jan/Feb/Mar 0 0 0

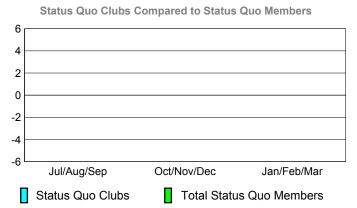
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**CLUBS** 

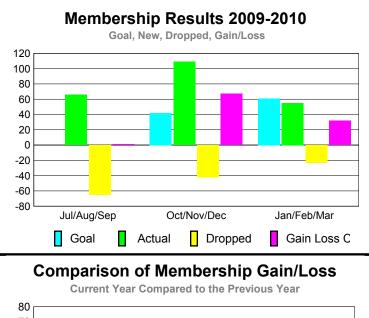
## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

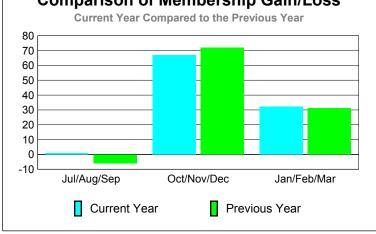


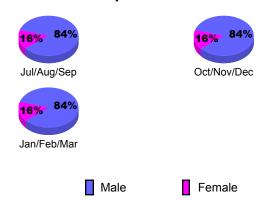
### YTD Status Quo Clubs 2009-2010



|             |                     | Member 200                   | <u>Membership</u><br>2008-2009  |     |    |  |  |
|-------------|---------------------|------------------------------|---------------------------------|-----|----|--|--|
| Month       | Net<br>Memb<br>Goal | Actual<br>New<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |     |    |  |  |
| Jul/Aug/Sep | 0                   | 66                           | -65                             | 1   | -6 |  |  |
| Oct/Nov/Dec | 42                  | 109                          | -42                             | 67  | 72 |  |  |
| Jan/Feb/Mar | 61                  | 55                           | -23                             | 32  | 31 |  |  |
| Totals      | 103                 | 230                          | -130                            | 100 | 97 |  |  |







0

-40

-80 -120

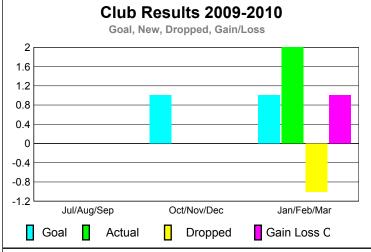
Jul/Aug/Sep

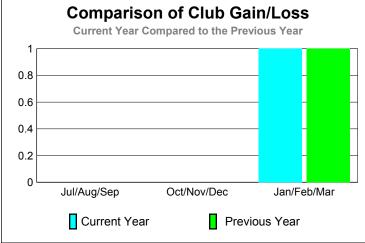
Current Year



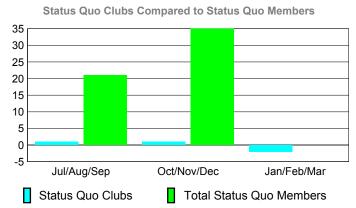
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5



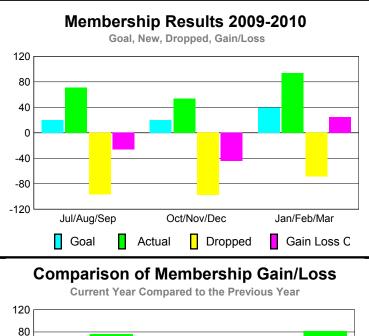




### YTD Status Quo Clubs 2009-2010



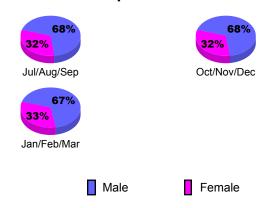




## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



300

200

100

-100

-200

Jul/Aug/Sep

Current Year

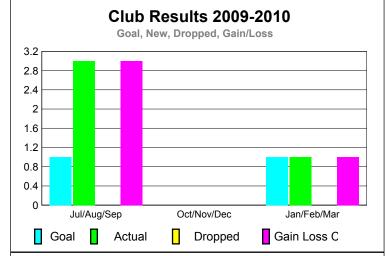
0

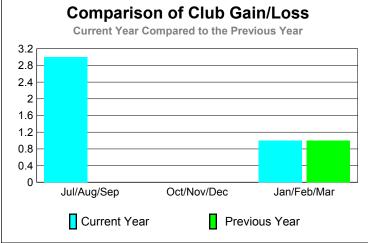


GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

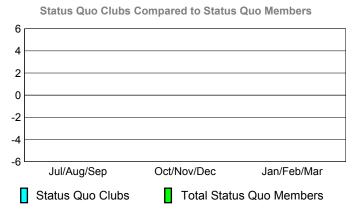
|             |                            | <u>Club</u><br><b>20</b> 0    |                                  | <u>Clubs</u><br>2008-2009 |   |
|-------------|----------------------------|-------------------------------|----------------------------------|---------------------------|---|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |                           |   |
| Jul/Aug/Sep | 1                          | 3                             | 0                                | 3                         | 0 |
| Oct/Nov/Dec | 0                          | 0                             | 0                                | 0                         | 0 |
| Jan/Feb/Mar | 1                          | 1                             | 0                                | 1                         | 1 |
| Totals      | 2                          | 4                             | 0                                | 4                         | 1 |

**CLUBS** 

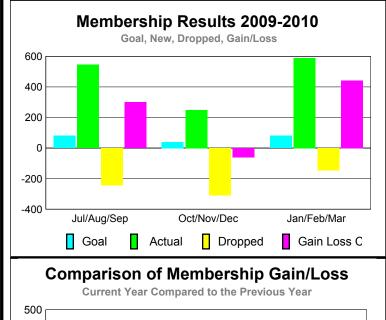




### YTD Status Quo Clubs 2009-2010



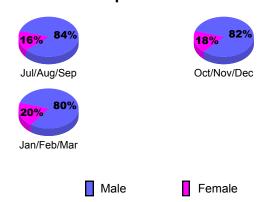
### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 80 -244 300 -194 544 Oct/Nov/Dec -308 40 249 -59 -86 Jan/Feb/Mar 80 -147 442 207 589 Totals 200 1382 -699 683 -73



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



0

-50 -100 -150

-200

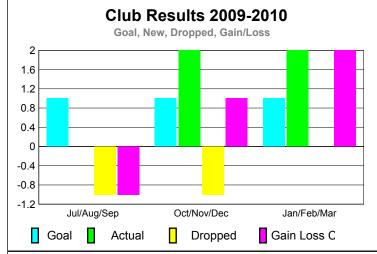
Jul/Aug/Sep

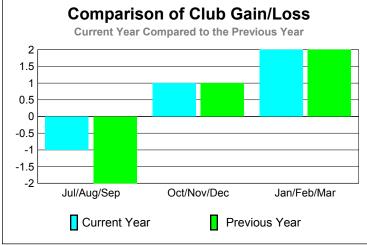
Current Year



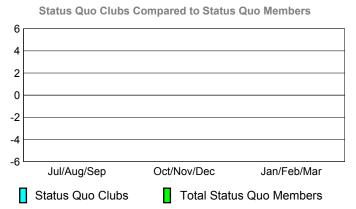
## GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5



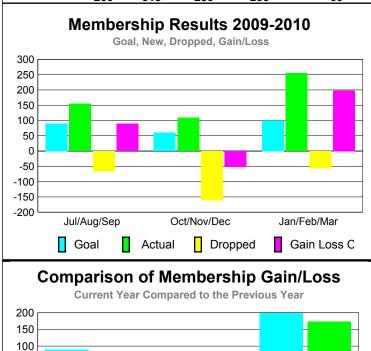




### YTD Status Quo Clubs 2009-2010



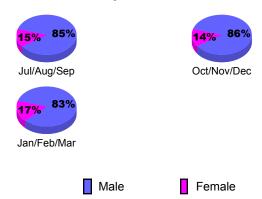




### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



0

-10 -20

-30 -40

Jul/Aug/Sep

Current Year

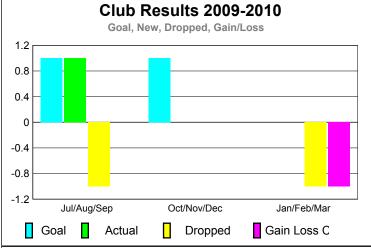


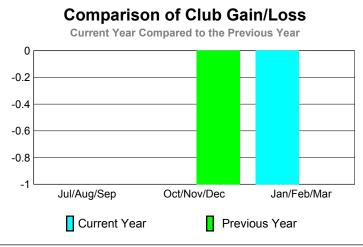
Totals

### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

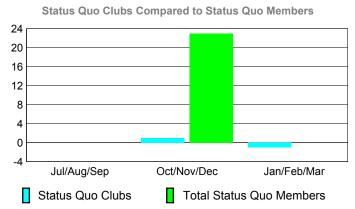
### **Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 1 -1 Oct/Nov/Dec 1 0 0 0 -1 Jan/Feb/Mar 0 -1

**CLUBS** 



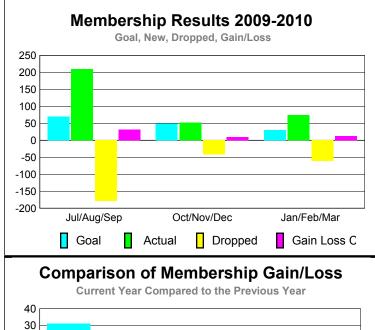


### YTD Status Quo Clubs 2009-2010



|             |                            | <u>Member</u> 200            | <u>Membership</u><br>2008-2009  |    |     |
|-------------|----------------------------|------------------------------|---------------------------------|----|-----|
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |    |     |
| Jul/Aug/Sep | 70                         | 210                          | -179                            | 31 | 20  |
| Oct/Nov/Dec | 50                         | 52                           | -42                             | 10 | -37 |
| Jan/Feb/Mar | 30                         | 74                           | -61                             | 13 | -4  |
| Totals      | 150                        | 336                          | -282                            | 54 | -21 |

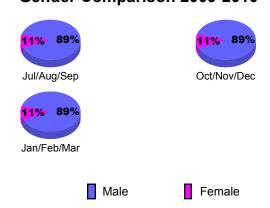
MEMBERSHIP



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



40

20

Jul/Aug/Sep

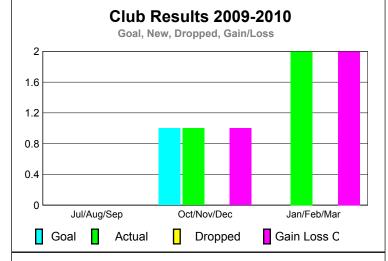
Current Year

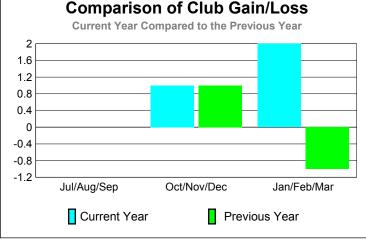


GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

|             |                            | <u>Club</u><br><b>20</b> 0    |                                   | <u>Clubs</u><br>2008-2009        |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 0                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 1                             | 0                                 | 1                                | 1                                |
| Jan/Feb/Mar | 0                          | 2                             | 0                                 | 2                                | -1                               |
| Totals      | 1                          | 3                             | 0                                 | 3                                | 0                                |

**CLUBS** 





### YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members

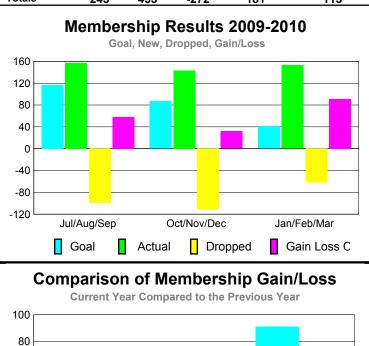
6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs

Total Status Quo Members

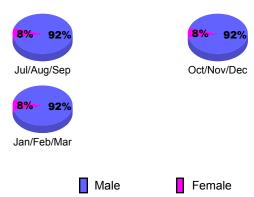
|             |             | MEM           | BERSH             | ПР               |             |
|-------------|-------------|---------------|-------------------|------------------|-------------|
|             |             | Member        | <u>Membership</u> |                  |             |
|             |             | 200           | 9-2010            |                  | 2008-2009   |
|             | Gain/       |               |                   |                  |             |
|             | Net<br>Memb | Actual<br>New | Actual<br>Dropped | Gain/<br>Loss of | Loss of     |
| Month       | Goal        | Memb          | Memb              | <u>Memb</u>      | <u>Memb</u> |
| Jul/Aug/Sep | 117         | 157           | -99               | 58               | 31          |
| Oct/Nov/Dec | 87          | 143           | -111              | 32               | 59          |
| Jan/Feb/Mar | 41          | 153           | -62               | 91               | 23          |
| Totals      | 245         | 453           | -272              | 181              | 113         |



## Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar



80

40 0

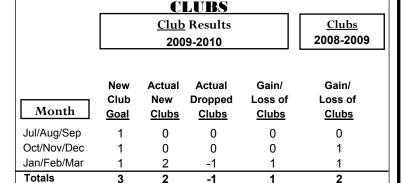
-40 -80

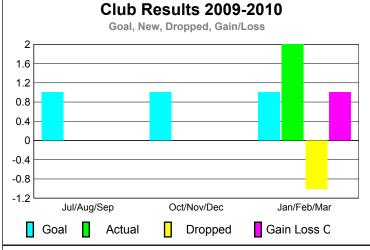
Jul/Aug/Sep

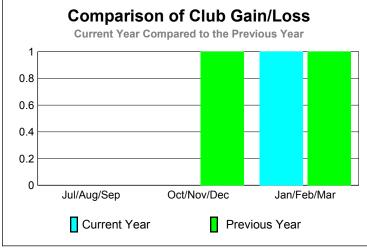
Current Year



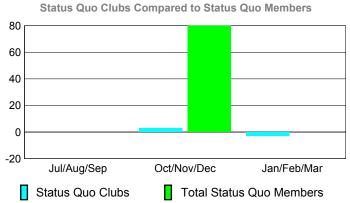
GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5



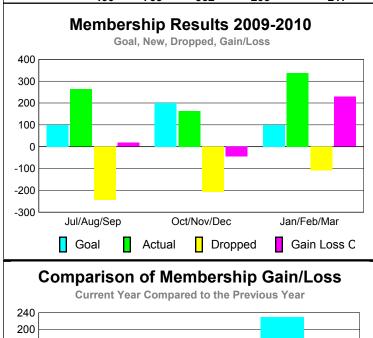




## YTD Status Quo Clubs 2009-2010



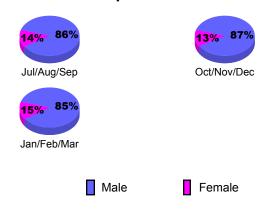




### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



40

0

-40

-80

Jul/Aug/Sep

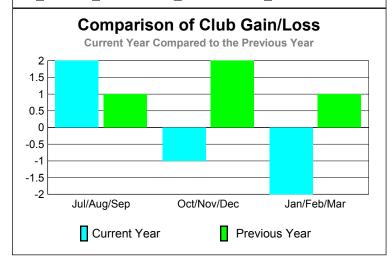
Current Year



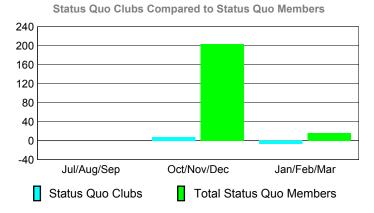
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5



## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



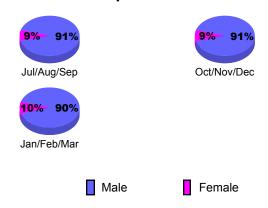




## **Gender Comparison 2009-2010**

Oct/Nov/Dec

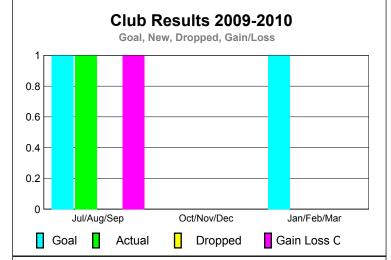
Jan/Feb/Mar

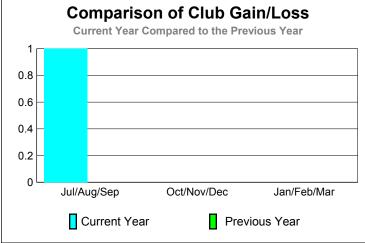




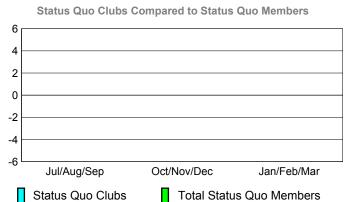
**GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA** GMT CA: 5

|             |                            | <u>Club</u><br>200            | 2008-2009                         |                                  |                                  |   |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|---|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |   |
| Jul/Aug/Sep | 1                          | 1                             | 0                                 | 1                                | 0                                |   |
| Oct/Nov/Dec | 0                          | 0                             | 0                                 | 0                                | 0                                |   |
| Jan/Feb/Mar | 1                          | 0                             | 0                                 | 0                                | 0                                |   |
| Totals      | 2                          | 1                             | 0                                 | 1                                | 0                                | _ |

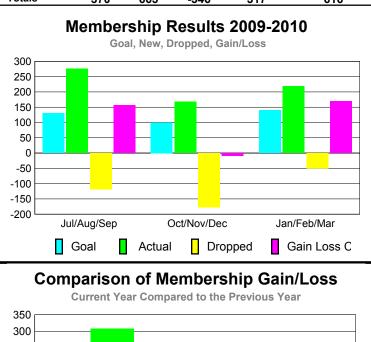


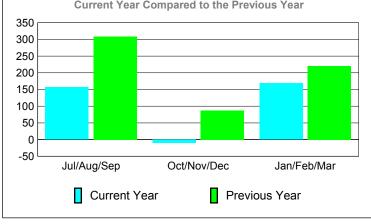


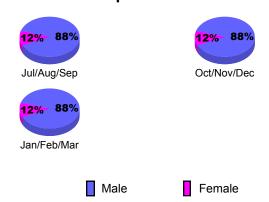
### YTD Status Quo Clubs 2009-2010



|             |                            | MEM                          | BERSH                            | <u>IIP                                   </u> |                                 |
|-------------|----------------------------|------------------------------|----------------------------------|---|---------------------------------|
|             |                            | Member<br>200                | <u>Membership</u><br>2008-2009   |   |                                 |
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Actual<br>Dropped<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u>               | Gain/<br>Loss of<br><u>Memb</u> |
| Jul/Aug/Sep | 130                        | 276                          | -119                             | 157   | 309                             |
| Oct/Nov/Dec | 100                        | 168                          | -177                             | -9  | 87                              |
| Jan/Feb/Mar | 140                        | 219                          | 169                              | 220   |                                 |
| Totals      | 370                        | 663                          | -346                             | 317   | 616                             |







40

20

-20

-40

-60

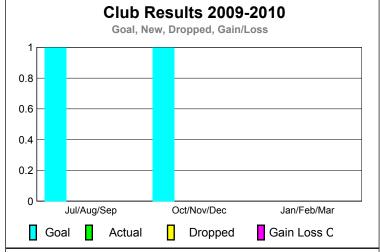
Jul/Aug/Sep

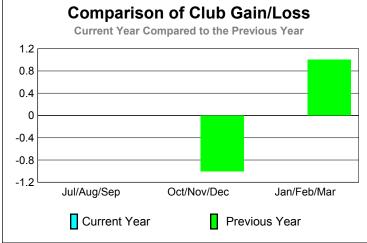
Current Year



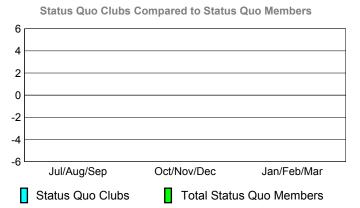
GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

|             |                            | <u>Club</u><br>200            | <u>Clubs</u><br>2008-2009         |                                  |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 1                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 0                             | 0                                 | 0                                | -1                               |
| Jan/Feb/Mar | 0                          | 0                             | 0                                 | 0                                | 1                                |
| Totals      | 2                          | 0                             | 0                                 | 0                                | 0                                |

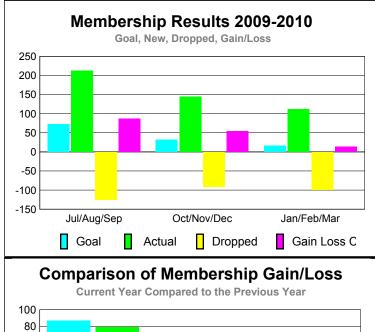




### YTD Status Quo Clubs 2009-2010



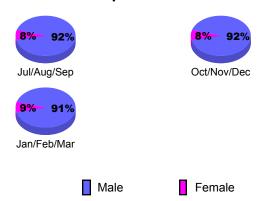
|             |             | MEM           | BERSH             | IIP              |                  |
|-------------|-------------|---------------|-------------------|------------------|------------------|
|             |             | Member        | Membership        |                  |                  |
|             |             | 200           | 2008-2009         |                  |                  |
|             |             | _             | <u> </u>          |                  |                  |
|             | Net<br>Memb | Actual<br>New | Actual<br>Dropped | Gain/<br>Loss of | Gain/<br>Loss of |
| Month       | <u>Goal</u> | <u>Memb</u>   | Memb              | <u>Memb</u>      | <u>Memb</u>      |
| Jul/Aug/Sep | 72          | 212           | -125              | 87               | 79               |
| Oct/Nov/Dec | 32          | 145           | -91               | 54               | -50              |
| Jan/Feb/Mar | 16          | 112           | -99               | 13               | -3               |
| Totals      | 120         | 469           | -315              | 154              | 26               |



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



40

0

-40 -80

Jul/Aug/Sep

Current Year



Totals

### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

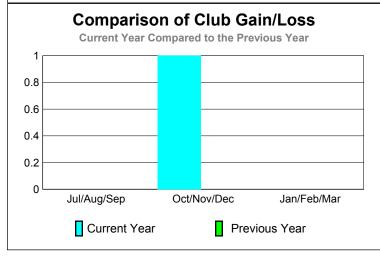
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### **Club** Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 1 Oct/Nov/Dec 0 1 0 1 0 Jan/Feb/Mar 0 0 0

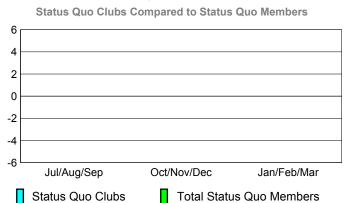
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**CLUBS** 

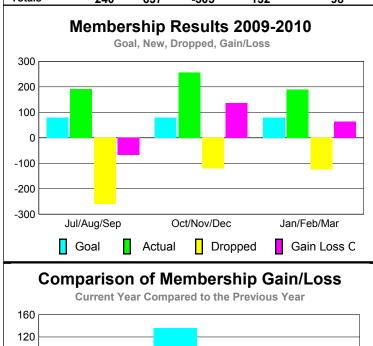
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



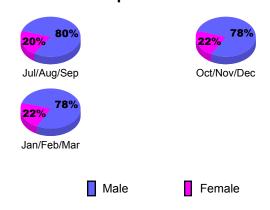




### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



80

60

40

20

Jul/Aug/Sep

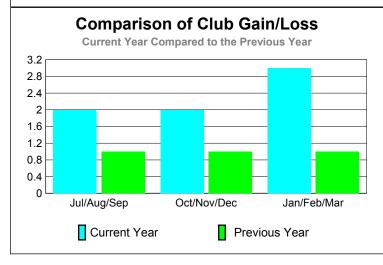
Current Year



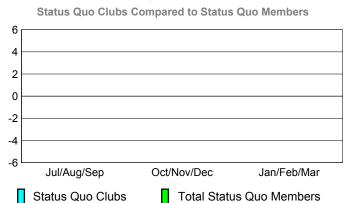
### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

|             |      | Club   |         | <u>Clubs</u> |              |
|-------------|------|--------|---------|--------------|--------------|
|             |      | 200    |         | 2008-2009    |              |
|             |      |        |         |              |              |
|             | New  | Actual | Actual  | Gain/        | Gain/        |
|             | Club | New    | Dropped | Loss of      | Loss of      |
| Month       | Goal | Clubs  | Clubs   | Clubs        | <u>Clubs</u> |
| Jul/Aug/Sep | 3    | 2      | 0       | 2            | 1            |
| Oct/Nov/Dec | 2    | 2      | 0       | 2            | 1            |
| Jan/Feb/Mar | 3    | 3      | 0       | 3            | 1            |
| Totals      | 8    | 7      | 0       | 7            | 3            |

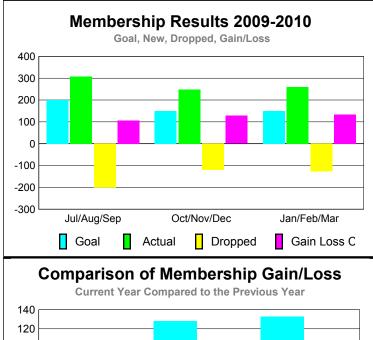
### **Club Results 2009-2010** Goal, New, Dropped, Gain/Loss 3.2 2.8 2.4 2 1.6 1.2 8.0 0.4 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Gain Loss C Dropped



### YTD Status Quo Clubs 2009-2010



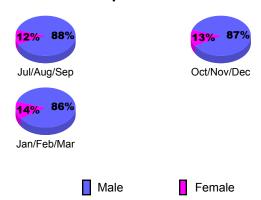
### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 200 308 -201 107 64 Oct/Nov/Dec 150 248 -120 128 23 Jan/Feb/Mar 150 259 -126 61 133 Totals 500 -447 368 148 815



## **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar

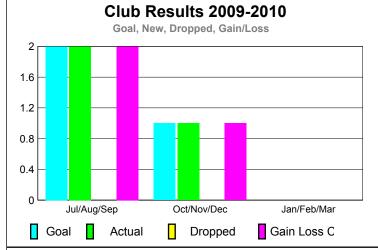


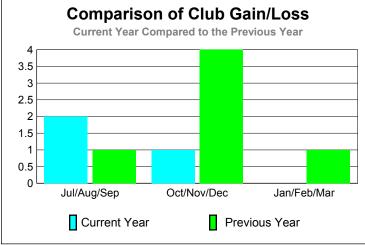


GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

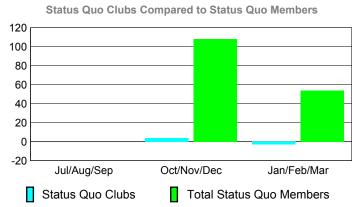
|             |             | -                          |                   |                           |                  |
|-------------|-------------|----------------------------|-------------------|---------------------------|------------------|
|             |             | <u>Club</u><br><b>20</b> 0 |                   | <u>Clubs</u><br>2008-2009 |                  |
|             | New<br>Club | Actual<br>New              | Actual<br>Dropped | Gain/<br>Loss of          | Gain/<br>Loss of |
| Month       | Goal        | Clubs                      | Clubs             | Clubs                     | Clubs            |
| Jul/Aug/Sep | 2           | 2                          | 0                 | 2                         | 1                |
| Oct/Nov/Dec | 1           | 1                          | 0                 | 1                         | 4                |
| Jan/Feb/Mar | 0           | 0                          | 0                 | 0                         | 1                |
| Totals      | 3           | 3                          | 0                 | 3                         | 6                |

**CLUBS** 

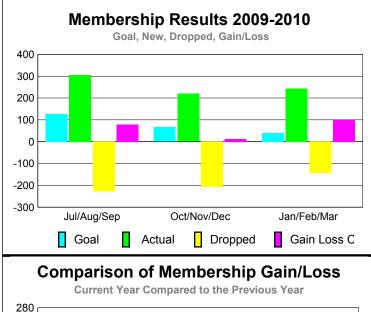


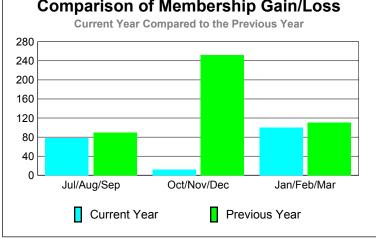


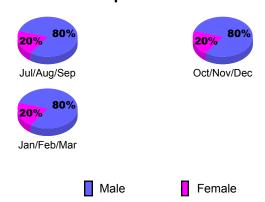
### YTD Status Quo Clubs 2009-2010



### **MEMBERSHIP Membership** Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 127 -228 78 90 306 Oct/Nov/Dec -208 66 220 12 252 Jan/Feb/Mar 39 244 -144 100 111 Totals 232 770 -580 190 453







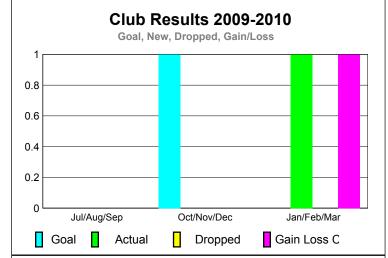


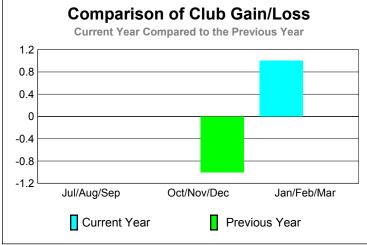
Totals

### GMT: YOUN-TONG CHUNG Location: REPUBLIC OF KOREA GMT CA: 5

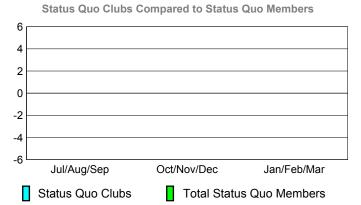
|             |                            | <u>Club</u><br><b>20</b> 0    |                                   | <u>Clubs</u><br>2008-2009        |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 0                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 0                             | 0                                 | 0                                | -1                               |
| Jan/Feb/Mar | 0                          | 1                             | 0                                 | 1                                | 0                                |

**CLUBS** 





### YTD Status Quo Clubs 2009-2010



|             |             | MEM         | <u>BERSH</u>      | <u>IIP                                   </u> |             |
|-------------|-------------|-------------|-------------------|---|-------------|
|             |             | Member      | <u>Membership</u> |   |             |
|             |             | 200         | 9-2010            |   | 2008-2009   |
|             |             |             |                   |   |             |
|             | Net         | Actual      | Actual            | Gain/   | Gain/       |
| Month       | Memb        | New         | Dropped           | Loss of                                       | Loss of     |
| Month       | <u>Goal</u> | <u>Memb</u> | <u>Memb</u>       | <u>Memb</u>                                   | <u>Memb</u> |
| Jul/Aug/Sep | -15         | 110         | -37               | 73  | 7           |
| Oct/Nov/Dec | 30          | 72          | -49               | 23  | -6          |
| Jan/Feb/Mar | -10         | 77          | -15               | 62  | 47          |
| Totals      | 5           | 259         | -101              | 158   | 48          |

